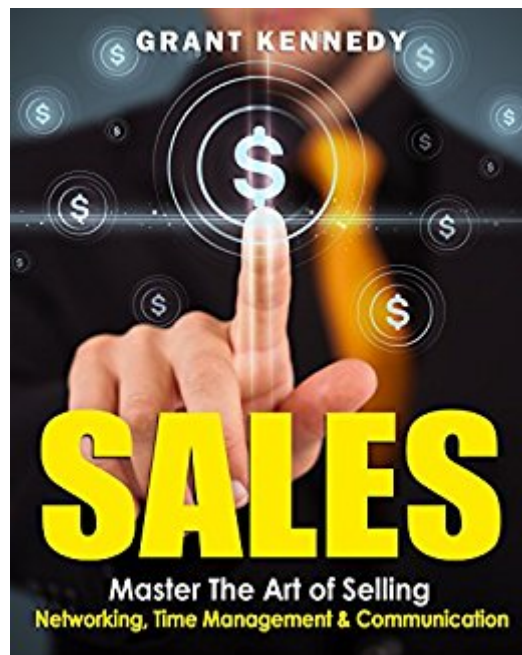




The book was found

Sales: Master The Art Of Selling - Networking, Time Management & Communication (Productivity, Close The Sale, Goal Setting, Charisma, Influence People, Trump, Cold Calling)



Synopsis

Get the Business and Marketing Essentials You Need to Reach New

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Read This Book for FREE with Kindle UnlimitedHow do you cope with mistakes and failure? What do you do if your business isn't growing the way you had hoped?With *Sales: Master the Art of Selling, Networking, and Time Management* , you will learn why managing your failures is so important. You will discover the 5 Steps for Converting Your Failure to Success. With this helpful book, you can create an industry-specific plan of action for your firm.What can you do to get the best people on-board with your company? Who can help you make the most sales and develop positive relationships with your clients?*Sales: Master the Art of Selling, Networking, and Time Management* also teaches you to pick the right salespeople for your business. You will learn which traits to look for when creating a best-selling team, such as intelligence, empathy, and optimism!How do you know if you're focusing on the right products, services, and strategies?When it comes to marketing, this book has you covered. You will learn the 9 Steps for Efficient Market Research to understand your customers' needs and increase your sales!You will even learn how to apply the 80/20 principle to every aspect of your business!Don't wait - Download Your Copy of *Sales: Master the Art of Selling, Networking, and Time Management* right away!

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Customer Reviews

My husband and I just had a baby and we need all the extra income we could get however, we do not know how to get started. I am a hands on mom that is why I quit my job and focused on taking care of my child as I do not want to entrust my baby to a babysitter. However, because of this we've kind of stoop down on our budget. A friend of mine who has her own business at home refers me to do the thing that she does which is to put up my own business, as helpful as it is especially on our case I do not know anything about it. I am really glad I purchased this book as it is very informative and really did a big help to me. I now understand what sales is, its importance, and on how to manage business properly.

Imagine the struggle on hitting a sale just to reach your quota so that your boss wont fire you for not reaching your target for this month, this is experienced everyday by salesperson or people who have a business. This book got it everything covered on how to increase your sales and how to get in touch with your specific target audience. The generic steps given was helpful and I do appreciate how the author actually presented examples for any reader to comprehends what is being discussed. It even highlighted the special skills one needed in hiring people to do the sales for you as well as the strategies needed in your marketing plan. The 80/20 analysis is rather new for me and Its interesting to know that these kind of concept actually exist, while the don't's of making sales was even tackled along with its general tips, overall this book help me grasp that making a sales is not only asking someone to buy your product but rather doing every marketing strategies and analytical studies on your point of target and how to maximize every resource you have to hit your quota in making your sales. All in all this is an informative book helpful for your business to grow and be fruitful.

This book holds of a greater importance since it is very informative especially to business people and even to those who are sales enthusiast. This book is filled with guidelines needed for the best sales results. Selling, accompanied with the best marketing and sales strategy, will result to best outcomes. This book will really help people having a hard time on selling and closing deals with

costumers.

This guidebook is amazing and very helpful. By the help of this book I have learned the art of selling. Inside of this book the author has described about selling techniques like time management & communication techniques. Actually, I needed to learn about how to come with mistakes and failure. By reading this book I have learned about why managing failures is so important. The most interesting part of this book was, the author has described about some steps for converting our failure or success. This book guided me about how to develop positive relationships with my clients. By reading this book I have learned some best steps and strategies for effective market research. I am glad to read this book and this book really helped me a lot. By reading this book I am impressed enough.

I had a couple of sales jobs in the past. Now, that I am venturing into creating my own business, my experience in sales is quite important. Although I have not excelled in this field before, the idea that I can learn from my mistakes has been substantiated in this book. Failures are not hindrances to success but they are merely stepping stones to make things right, As a matter of fact, the techniques and strategies written in thisbook are highly adaptable and I can learn a lot from these. I am planning to put these things into practice as soon as my business gets established.

This is a good book for Managers and Supervisors handling a sales team. It will help them choose the right sales candidates to add in their team. It can also be a source of encouragement for Sales personnel and never give up on achieving their goals and quotas. A sales job is never an easy job and would really test your perseverance and this book will remind you of that. On the book itself, I would say the first four chapters of this book have fresh ideas although not all but there were some. The book was written also in an organized matter. Each idea were group properly per chapter. On the other hand I observed that the 5th and 6th chapters, are not very much informative. I think I have read those topics somewhere. So just that, that's what you need to improve in this book.

Failure is part of business and life. And failure leads to success. The author does a good job analyzing step by step the what to do once failure comes upon us. Building a business, is all about the workforce, or the team behind the business that pushes the business forward. Some areas focused in this e-book are the key points necessary for a successful work force to run a team which includes intelligence, punctuality, confidence, drive, empathy, product knowledge, improvising and

so much more. Research, 80/20 analysis, dealing with customer types and business strategies are some of the many areas that I found beneficial to my business advances. I highly recommend this book to anyone who is in business or interested in selling in the market place.

I have started my endeavor about sales and marketing for about a year now. But I still need more information about this kind of business to keep me motivated on what's to come next. This book on the other hand have changed my reputation on achieving that success I had in mind. Instead I have to possess such skills in order to be more efficient in this field. This book is definitely recommendable for those who are in need for some words to open the eyes of those who are blinded by those overwhelming mistakes that made their selves in scrutiny. The content of this book is detail oriented and made simple to understand. For such a very affordable price, I'm quite amazed by how important it is to have this masterpiece the author has made.

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